

# Sebastian Fehrler

## *curriculum vitae*

October 2018

---

University of Konstanz  
Box 131  
D-78457 Konstanz

phone: +49 7531 88 3214  
sebastian.fehrler@uni-konstanz.de  
www.sebastian-fehrler.de

---

### Employment

- 2015– Assistant Professor (Juniorprofessor) of Economics, University of Konstanz, Germany  
2010– Senior Research Associate, University of Zurich, Switzerland  
2011–2012 Visiting Scholar at the Center for Experimental Social Science, New York University, USA  
2006–2010 Assistant (Research and Teaching), University of Zurich, Switzerland

### Education

- 2010 Ph.D. (summa cum laude), University of Zurich, Switzerland  
2006 M.Sc. (with distinction), University of Nottingham, UK  
2005 B.Sc., Humboldt University of Berlin and Free University of Berlin, Germany

### Grants, Awards and Scholarships

- 2013–2018 Grants from the Swiss National Science Foundation and the Graduate School of Decision Sciences to organize six different workshops in Zurich and Konstanz (EUR 38,900)  
2017 Grant from the Bundesland Baden-Württemberg (Juniorprofessorenprogramm) for research project “Manipulation and Coordination of Decisions through Correlated Information” (EUR 175,607)  
2017 Best Paper Award for “Negotiating Cooperation under Uncertainty: Communication in Noisy, Indefinitely Repeated interactions” (with Fabian Dvorak) at the Workshop on Social Economy, Bologna, Italy  
2016 Grant from the Young Scholar Fund (part of DFG Excellence Initiative) for research project “Communication and Monitoring in the Infinitely Repeated Prisoner’s Dilemma” (EUR 9,603)  
2013 Grant from the Swiss National Science Foundation for research project “Experiments on the Effects of Various Incentives for Politicians on Policy Choices and Deliberation” (CHF 26,742)  
2011 Scholarship for research visit at New York University (Nachwuchsförderungskredit) from the University of Zurich (CHF 76,100)

## Publications

### Refereed Journals

How Transparency Kills Information Aggregation: Theory and Experiment (with Niall Hughes), *American Economic Journal: Microeconomics*, 10, 181-209, 2018.

Choosing a Partner for Social Exchange: Charitable Giving as a Signal of Trustworthiness (with Wojtek Przepiorka), *Journal of Economic Behavior & Organization*, 129, 157-171, 2016.

Pro-Social Missions and Worker Motivation: An Experimental Study (with Michael Kosfeld), *Journal of Economic Behavior & Organization*, 100, 99-110, 2014.

Can You Trust the Good Guys? Trust Within and Between Groups with Different Missions (with Michael Kosfeld), *Economics Letters*, 121, 400-404, 2013.

Charitable Giving as a Signal of Trustworthiness: Disentangling the Signaling Benefits of Altruistic Acts (with Wojtek Przepiorka), *Evolution & Human Behavior* (Impact Factor: 3.383), 34, 139-145, 2013.

The Effectiveness of Inputs in Primary Education: Insights from Recent Student Surveys for Sub-Saharan Africa (with Katharina Michaelowa and Annika Wechtler), *Journal of Development Studies*, 45, 1545-1578, 2009.

### Other

Education Marginalization in Sub-Saharan Africa (with Katharina Michaelowa). Background Paper for the 2010 UNESCO EFA Global Monitoring Report, 2009.

Schule in Afrika, VDM, 2008.

### Revise and Resubmit

Honesty and Self-Selection into Cheap Talk (with Urs Fischbacher and Maik T. Schneider), *R&R at The Economic Journal*.

### Working Papers

Negotiating Cooperation under Uncertainty: Communication in Noisy, Indefinitely Repeated Interactions (with Fabian Dvorak).

Delegation to a Group (with Moritz Janas).

Buying Supermajorities in the Lab (with Maik T. Schneider).

## Presentations etc.

### Seminar Presentations

- 2018 University of Lausanne (HEC), Switzerland; University of Bath, UK; WU Vienna, Austria
- pre 2018 Erasmus University of Rotterdam, The Netherlands; Max Planck Institute for Research on Collective Goods, Bonn, Germany; University of St.Gallen, Switzerland; Berlin Behavioral Economics Colloquium and Seminar, Germany; Columbia University, USA; New York University, USA; University of Mannheim, Germany; University of Erlangen-Nuremberg, Germany; German Institute of Global and Area Studies (GIGA), Hamburg, Germany; University of Konstanz, Germany; University of Basel, Switzerland; University of Vienna, Austria; ETH Zurich, Switzerland; University of Oldenburg, Germany

### Conference/Workshop Presentations

- 2018 Bogotá Experimental Economics Conference, Colombia; European Political Science Association, Vienna, Austria; Conference on Decision Sciences, Konstanz, Germany; Organizational Economics Workshop, Konstanz, Germany
- pre 2018 European Economic Association (twice: Glasgow, UK; Toulouse, France); German Economic Association (three times: Kiel, Germany; Hamburg, Germany; Vienna, Austria) Economic Science Association (seven times: Copenhagen, Denmark; Chicago, USA; New York, USA; Zurich, Switzerland; Santa Cruz, USA; Bergen, Norway; Vienna, Austria) ‘Political Economy: Theory meets Experiment’ Workshop (three times: Zurich, Switzerland; Konstanz, Germany; Bath, UK); Maastricht Behavioral Economics Symposium, The Netherlands; Thurgau Experimental Economics Meeting, Stein am Rhein, Switzerland; Political Economy Workshop: Beyond Basic Questions, Heidelberg, Germany; Midwest Political Science Association, Chicago, USA; European Political Science Association (twice: Barcelona, Spain; Milan, Italy); Swiss Political Science Association (twice: Geneva, Switzerland; Zurich, Switzerland; American Economic Association, Atlanta, USA; European Association of Labour Economics/ Society of Labor Economics, London, UK; 12th IZA European Summer School in Labour Economics, Buch, Germany; Poverty, Equity and Growth Network, Berlin, Germany; German Economic Association - Research Committee Development Economics, Göttingen, Germany

### Workshop and Conference Organization

- since 2014 (annually) “Political Economy: Theory meets Empirics” workshop (jointly organized with Niall Hughes and Maik T. Schneider and varying further co-organizers) in Zurich, Switzerland (2014); Konstanz, Germany (2015, 2017); Bath, UK (2016); and London, UK (2018)
- since 2017 (annually) Thurgau Experimental Economics Meeting (jointly organized with Urs Fischbacher, Katrin Schmelz and Irenaeus Wolff) in Kreuzlingen, Switzerland
- 2018 “Organizational Economics” workshop (jointly organized with Moritz Janas and Nick Zubanov) in Konstanz, Germany
- 2018 “Behavioral Decision-Making” workshop (jointly organized with Jan Hausfeld, Baiba Renerte and Irenaeus Wolff) in Konstanz, Germany
- 2017 “Repeated Games: Theory and Experiments” workshop (jointly organized with Fabian Dvorak and Susanne Goldlücke) in Konstanz, Germany

### Service to Profession

Refereeing      Management Science, Journal of Politics, Economic Theory, Games & Economic Behavior, Journal of Economic Behavior & Organization, Journal of Behavioral and Experimental Economics, World Bank Economic Review, Journal of International Development, Bulletin of Economic Research, Journal of Experimental Political Science, Politics & Policy, IZA World of Labor, Social Sciences and Humanities Research Council of Canada

### Departmental Service

Committees      Hiring Committee for the Juniorprofessorship in Personnel Economics (2017), Admissions Committee for the Graduate School (2016, 2017), Admissions Committee for the Master program (2015), Teaching Committee for Master Program (2012-2015), Teaching Committee for Undergraduate Program (2012)

### Teaching

#### Undergraduate

Courses      Economic Policy (Wirtschaftspolitik I) (solo: winter 2016)  
Development Policy Evaluation (solo: summer 2016, 2017)  
Experiments in Public Economics, (solo: summer 2015)  
Experimental Methods in Political Economy and Development, (solo: fall and spring 2014/15)  
Political Economy, first part (Macro), (solo: fall 2012, 2013, 2014, 2015, 2016; with colleague: fall 2008, 2009, 2010)  
Political Economy, second part (Micro), (with colleague: spring 2009, 2010, 2011, 2016)  
Education Policies and their Results (with colleague: spring 2010)  
Development Microeconomics (with colleague: spring 2007, fall 2008)  
Trade and Trade Policy (with colleague: fall 2008)

Tutorials      Political Economy (fall 2008, 2009, 2010; spring 2009, 2010, 2011)  
Introductory Statistics (fall 2008, 2009)  
STATA (spring 2004, 2005)

#### Graduate

Courses      Empirical Political Economy and Development, (with colleague: winter 2018)  
Behavioral Public Economics, (solo: winter 2016, 2017, 2018)  
Communication and Information Aggregation, (solo: summer 2016, 2017)  
Topics in Micro and Experimental Economics: Cheap Talk and Infinitely Repeated Games, (solo: summer 2015)  
Political Economy: Theory and Experiments, (solo: winter 2014/15, winter 2015/16)  
Experimental Methods in Political Economy, (solo: fall 2012, 2013)

## References

Alessandra Casella  
Columbia University  
Department of Economics  
420 West 118th Street  
NY 10027, USA  
Email: ac186@columbia.edu  
Phone: +1 212 854-2459

Urs Fischbacher  
University of Konstanz  
Department of Economics  
Box 131  
D-78457 Konstanz  
Email: urs.fischbacher@uni-konstanz.de  
Phone: +49 7531 882652

Michael Kosfeld  
Goethe University Frankfurt  
Chair of Organization and Management  
Grüneburgplatz 1  
D-60323 Frankfurt/Main  
Email: kosfeld@econ.uni-frankfurt.de  
Phone: +49 798 34822

Katharina Michaelowa  
University of Zurich  
Department of Political Science  
Affolternstrasse 56  
CH-8046 Zurich  
Email: katja.michaelowa@pw.uzh.ch  
Phone: +41 44 6344881