

Sebastian Fehrler

curriculum vitae

May 2024

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Leadership Roles

since 2024	Co-Speaker of SOCIUM – Research Center on Inequality and Social Policy
since 2021	Member of the Coordinating Team of the “Humans on Mars Initiative” at the University of Bremen
since 2021	PI in the DFG-Collaborative-Research-Center (SFB) “Global Dynamics of Social Policy”
since 2020	Founding member of DIFIS (Deutsches Institut für Interdisziplinäre Sozialpolitikforschung) and DIFIS Research Area “Social Conflicts and Social Policy”
2019-2020	PI in the DFG-Excellence-Initiative Cluster “The Politics of Inequality”; now: Associated Researcher of the Cluster

Employment

since 2020	Professor of Economics of Social Policy, University of Bremen, SOCIUM
2020	Stand-in Professor of Microeconomic Theory, University of Konstanz, Germany
2015–2020	Assistant Professor of Behavioral Economics, University of Konstanz, Germany
2011–2012	Visiting Scholar, New York University, Center for Experimental Social Science, USA
2010–2019	Senior Research Associate, University of Zurich, Switzerland

Education

2010	Dr.phil. in Political Economy (summa cum laude), University of Zurich, Switzerland
2006	M.Sc. in Economics (with distinction), University of Nottingham, UK
2005	B.Sc. in Statistics, Humboldt University of Berlin and Free University of Berlin, Germany

Large Grants

2021	Grant from BMAS (German federal ministry) for the DIFIS institute with 19 other founding members at the Universities Duisburg-Essen and Bremen (EUR 7.905.295)
2021	Grant from the “Humans on Mars Initiative” for seed project on human-machine interactions with two other Co-PIs (EUR 548,750)
2021	Grant from the SFB “Global Dynamics of Social Policy” for joint project on old age, work injury and unemployment insurance with two other Co-PIs (EUR 843,880)
2019	Grants from the DFG-Excellence-Initiative Cluster “The Politics of Inequality” for RCT projects in Bangladesh and Colombia with two other Co-PIs (EUR 333,808)
2017	Grant from the Bundesland Baden-Württemberg (Juniorprofessorenprogramm) for research project “Manipulation and Coordination of Decisions through Correlated Information” (EUR 175,607)

Publications

Refereed Journals

- [11] Negotiating Cooperation under Uncertainty: Communication in Noisy, Indefinitely Repeated Interactions (with Fabian Dvorak), *American Economic Journal: Microeconomics*, forthcoming.
- [10] Committee Decision-Making under the Threat of Leaks (with Volker Hahn), *Journal of Politics*, 85, 1107-1122, 2023.
- [9] Delegation to a Group (with Moritz Janas), *Management Science*, 67, 3714-3743, 2021.
- [8] Buying Supermajorities in the Lab (with Maik T. Schneider), *Games and Economic Behavior*, 127, 113-154, 2021.
- [7] Honesty and Self-Selection into Cheap Talk (with Urs Fischbacher and Maik T. Schneider), *The Economic Journal*, 130, 2468-2496, 2020.
- [6] How Transparency Kills Information Aggregation: Theory and Experiment (with Niall Hughes), *American Economic Journal: Microeconomics*, 10, 181-209, 2018.
- [5] Choosing a Partner for Social Exchange: Charitable Giving as a Signal of Trustworthiness (with Wojtek Przepiorka), *Journal of Economic Behavior & Organization*, 129, 157-171, 2016.
- [4] Pro-Social Missions and Worker Motivation: An Experimental Study (with Michael Kosfeld), *Journal of Economic Behavior & Organization*, 100, 99-110, 2014.
- [3] Can You Trust the Good Guys? Trust Within and Between Groups with Different Missions (with Michael Kosfeld), *Economics Letters*, 121, 400-404, 2013.
- [2] Charitable Giving as a Signal of Trustworthiness: Disentangling the Signaling Benefits of Altruistic Acts (with Wojtek Przepiorka), *Evolution & Human Behavior*, 34, 139-145, 2013.
- [1] The Effectiveness of Inputs in Primary Education: Insights from Recent Student Surveys for Sub-Saharan Africa (with Katharina Michaelowa and Annika Wechtler), *Journal of Development Studies*, 45, 1545-1578, 2009.

Working Papers

- Similarity and Consistency in Algorithm-Guided Exploration (with Yongping Bao, Ludwig Danwitz, Fabian Dvorak, Lars Hornuf, Hsuan-Yu Lin, and Bettina von Helversen).
- Generative AI Triggers Welfare-Reducing Decisions in Humans (with Fabian Dvorak, Regina Stumpf, and Urs Fischbacher).
- Social Norms and Female Labor Force Participation in Bangladesh: The Role of Social Expectations and Reference Networks (with Luna Bellani, Kumar Biswas, Paul Marx, Shwetlena Sabarwal, Syed Rashed Al-Zayed Josh), R&R at the *Journal of Development Studies*.
- Missing the target: Does increased capacity of the local government improve beneficiary selection? (with Viola Asri, Kumar Biswas, Urs Fischbacher, Katharina Michaelowa, and Atonu Rabbani).
- Is anyone watching Educational Television? Evidence from Bangladesh during COVID-related school closures (with Kumar Biswas, David Evans, Shwetlena Sabarwal, and T.M. Asaduzzaman).
- Beliefs about Others: A Striking Example of Information Neglect (with Baiba Renerte and Irenaeus Wolff).

Other

Social Pensions in Bangladesh (with Heiner Salomon), in: Mapping Global Dynamics of Social Policy (edited by Ivo Mossig and Herbert Obinger), <https://doi.org/10.26092/elib/2559>, 2023.

Von Fallstricken moralischen Verhaltens und ihrer Bedeutung für die Politik (Rezension zu “Warum es so schwer ist, ein guter Mensch zu sein”, von Armin Falk), in: sozialpolitikblog, <https://difis.org/blog/?blog=40>, 2022.

TV-Based Learning in Bangladesh: Is it Reaching Students? (with Kumar Biswas, T.M. Asaduzzaman, David K. Evans, Deepika Ramachandran, and Shwetlena Sabarwal). World Bank Policy Brief, 2020.

Education Marginalization in Sub-Saharan Africa (with Katharina Michaelowa). Background Paper for the 2010 UNESCO EFA Global Monitoring Report, 2009.

Schule in Afrika, VDM, 2008.

Presentations

Seminars Center for Humans and Machines, MPI for Human Development, Berlin, Germany; University of Magdeburg, Germany; University of Potsdam, Germany; University of Bielefeld, Germany; Higher School of Economics, Moscow, Russia (online); WU Vienna, Austria; Universidad del Rosario, Bogotá, Colombia; GATE-Lab, Lyon, France; University of Kassel, Germany; University of Bremen, Germany; University of Hohenheim, Germany; University of Lausanne (HEC), Switzerland; University of Bath, UK; Erasmus University of Rotterdam, The Netherlands; Max Planck Institute for Research on Collective Goods, Bonn, Germany; University of St.Gallen, Switzerland; Berlin Behavioral Economics Colloquium and Seminar, Germany; Columbia University, USA; New York University, USA; University of Mannheim, Germany; University of Erlangen-Nuremberg, Germany; German Institute of Global and Area Studies (GIGA), Hamburg, Germany; University of Konstanz, Germany; University of Basel, Switzerland; University of Vienna, Austria; ETH Zurich, Switzerland; University of Oldenburg, Germany

Conferences & Workshops DIFIS-Forum (Duisburg, Germany); European Economic Association (three times: virtual; Glasgow, UK; Toulouse, France); European Political Science Association (four times: Barcelona, Spain; Milan, Italy; Vienna, Austria; Prague, Czech Republic); German Economic Association (three times: Kiel, Germany; Hamburg, Germany; Vienna, Austria); German Economic Association – Sozialwissenschaftlicher Ausschuss (twice: Berlin, Germany; Frankfurt, Germany); Economic Science Association (eight times: Antigua, Guatemala; Dijon, France; Copenhagen, Denmark; Chicago, USA; New York, USA; Zurich, Switzerland; Santa Cruz, USA; Bergen, Norway; Vienna, Austria); Swiss Political Science Association (twice: Geneva, Switzerland; Zurich, Switzerland); German Development Economics Conference (three times: Dresden, Germany; Göttingen, Germany; online); Allied Social Science Associations Meeting, Atlanta, USA; ‘Political Economy: Theory meets Experiment’ Workshop (three times: Zurich, Switzerland; Konstanz, Germany; Bath, UK); Bogotá Experimental Economics Conference, Colombia; Maastricht Behavioral Economics Symposium, The Netherlands; Thurgau Experimental Economics Meeting (twice: Kreuzlingen, Switzerland; Stein am Rhein, Switzerland); Political Economy Workshop: Beyond Basic Questions, Heidelberg, Germany; Midwest Political Science Association, Chicago, USA; European Association of Labour Economics/ Society of Labor Economics, London, UK; 12th IZA European Summer School in Labour Economics, Buch, Germany; Poverty, Equity and Growth Network, Berlin, Germany; Conference on Decision Sciences, Konstanz, Germany; Organizational Economics Workshop, Konstanz, Germany

Workshop and Conference Organization

since 2014	“Political Economy: Theory meets Empirics” workshop (jointly organized with Niall Hughes and Maik T. Schneider and varying further co-organizers) in Zurich, Switzerland (2014); Konstanz, Germany (2015, 2017, 2019); Bath, UK (2016); London, UK (2018); and online (2021)
2018	“Organizational Economics” workshop (jointly organized with Moritz Janas and Nick Zubanov) in Konstanz, Germany
2018	“Behavioral Decision-Making” workshop (jointly organized with Jan Hausfeld, Baiba Renerte and Irenaeus Wolff) in Konstanz, Germany
2017	“Repeated Games: Theory and Experiments” workshop (jointly organized with Yongping Bao, Fabian Dvorak and Susanne Goldlücke) in Konstanz, Germany
2017–2019 (annually)	Thurgau Experimental Economics Meeting (jointly organized with Urs Fischbacher, Katrin Schmelz and Irenaeus Wolff) in Kreuzlingen, Switzerland

Refereeing

Journals	American Political Science Review, Bulletin of Economic Research, Economic Theory, European Economic Review, Experimental Economics, Games and Economic Behavior, International Economic Review, IZA World of Labor, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior & Organization, Journal of Experimental Political Science, Journal of International Development, Journal of Politics, Management Science, Politics & Policy, Regulation and Governance, Southern Economic Journal, The Economic Journal, Theory and Decision
Science Foundations	Deutsche Forschungsgemeinschaft, Israel Science Foundation, National Science Foundation (USA), Social Sciences and Humanities Research Council of Canada